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## **ChemicalInfo Expands Resources in Latin America for Growth and Customer Support**

*Director of Sales - Latin America Services will lead initiatives*

March 11, 2016, Dallas, TX. ChemicalInfo, providers of the most comprehensive online databases for chemical and pharmaceutical companies and those who do business with them, announces the expansion of resources in Latin America. ChemicalInfo currently supports three international business development agents in Colombia, Brazil and Central America.

ChemicalInfo recently hired Troy Russell as the Director of Sales – Latin America to oversee and expand the business in the region while providing support to existing agents as well as finding additional agents to better serve the Latin American market. Troy comes with a wealth of experience within the industry, having spent the last 15 years at AkzoNobel Coatings Inc. where he was instrumental in managing North American and Latin American sales for auto collision repair and sign finishing products. Drawing on his previous experience and success, Troy will also support ChemicalInfo in its vertical expansion into the chemical coatings space.

Dice Nakamura, Vice President of Sales said “Troy’s wealth of experience and industry knowledge in the paint and coating space has already made him a key addition to the ChemicalInfo family. We view his appointment as a sign of our commitment to being the leaders in our industry, especially for the Latin America market. From the data we’ve analyzed, there is huge opportunity to help grow our client base in Latin America. Our internal research as well as survey feedback from our customer base has led us to look for an addition to our team who will fit in with our global growth strategy. We are very fortunate that we were able to find someone of Troy’s caliber that is fluent in Portuguese, Spanish and English to help us fulfill this role.”

To view the Spanish translation of this release please [click here](#).

To view the Portuguese translation of this release please [click here](#).

### **About Chemical Information Services**

ChemicalInfo provides the most comprehensive online databases for chemical and pharmaceutical companies and those who do business with them. Since 1972, ChemicalInfo has been the global information resource for buyers and sellers of chemicals and pharmaceuticals worldwide. Our global services, include DWCP, DWCP+, PathFinder, PathFinder+, FinishedForms and FinishedForms+ and ContractMFG which are the most comprehensive set of chemical producers and distributors, finished form and intermediate users, plus custom and contract manufacturers in the industry. CIS services cover more than 12,000 producers including contact information and data on 350,000 chemicals titles with synonyms. For more information, visit <https://chemicalinfo.com/>.