

Media Contact

Jennifer Herriford
Director of Marketing
j.herriford@chemicalinfo.com

ChemicalInfo Announces Partnership with e-samples

ChemicalInfo, providers of the most comprehensive online databases for chemical and pharmaceutical companies and those who do business with them, announces partnership with e-samples, a comprehensive database offering integrated solutions for samples and development product supply chain processes.

This partnership will considerably simplify and accelerate the sample ordering process for ChemicalInfo (CIS) Directory of World Chemical Producer (DWCP) Subscribers by establishing a direct link to the online ordering platform e-samples. Suppliers listed within the DWCP can activate a sample-button for selected products or chemicals which are available in commercial quantities.

CIS Subscribers can click on the sample-button and order samples online without extensive searches on supplier websites. Requests are automatically transferred to the responsible marketing or sales person in the supplier's sample handling and shipped from the supplier's organization. This service is free of charge for CIS Subscribers.

"Our purpose as a company is efficiently connecting buyers and sellers of bulk chemicals, so this partnership is ideal," said ChemicalInfo CEO, Ernie Cote. "e-samples embedded in our services allows our Subscribers to simply click a button to secure samples. It's brilliantly efficient for our customers and the companies listed in our service."

"The combination of a search in DWCP and direct online ordering via e-samples will lead to significant improvements in the entire sourcing process," said Adrian Matt, Managing Partner of e-samples.

For more on the e-samples and ChemicalInfo partnership and to see a live demonstration please contact the CIS National Sales Team at: <http://chemicalinfo.com/request-a-demo/> or email sales@chemicalinfo.com.

e-samples

e-samples is a network of experts from IT, logistics and purchasing with long-year experience in the chemical and pharmaceutical industry. We provide integrated supply chain solutions for chemical samples and for web-shops. Our customized intranet platforms connect our clients' departments in the area of sales, marketing and logistics. Using e-samples, transaction costs and lead times will be reduced tremendously. Besides, suppliers can easily outsource their sample handling and shipment procedures. For more information, visit <http://www.e-samples.com/>.

ChemicalInfo

ChemicalInfo provides the most comprehensive online databases for chemical and pharmaceutical companies and those who do business with them. Since 1972, ChemicalInfo has been the global information resource for buyers and sellers of chemicals and pharmaceuticals worldwide. Our global services, include DWCP, DWCP+, PathFinder, PathFinder+, FinishedForms and FinishedForms+ and ContractMFG which are the most comprehensive set of chemical producers and distributors, finished form and intermediate users, plus custom and contract manufacturers in the industry. CIS services cover more than 12,000 producers including contact information and data on 350,000 chemicals titles with synonyms. For more information, visit <http://chemicalinfo.com/>.